



What type of internationalisation activities do you promote in your institutions?





Who is targeted?













Do you think that your institution is doing enough in this sense?

YES

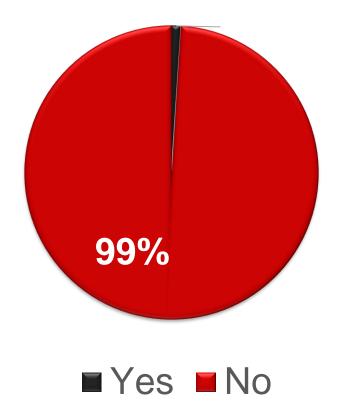


NO



Do you think that your institution is doing enough in this sense?

Prior results



(Source: ca. 500 responses, EAIE Conference 2017&2018 + NAFSA2018 + APAIE2019)

Partial view of internationalisation







Biggest internal challenges

Top 10 internal challenges* (n=2099)

Challenges of internationalisation

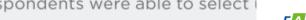
39%

38%



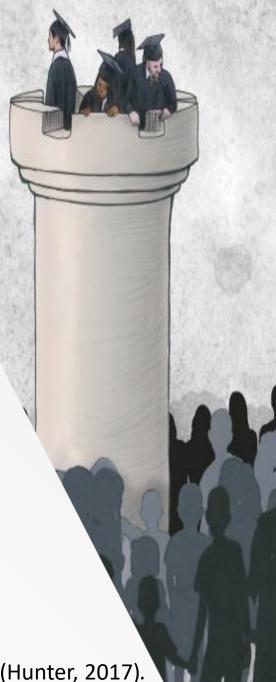






Main blockers and enablers of internationalisation

Centre for Higher Education Internationalisation Blockers	European Parliament Study Delphi Panel Enablers		
Economic Considerations	16.8%	Leadership	16.7%
Regulatory Aspects	10.2%	Students	12.5%
Leadership	9.1%	Policy, Strategy	12.0%
Stage of Development	9.1%	Economic Considerations	7.8%
Other priorities	8.6%	Stage of Development	7.3%
Policy, Strategy	7.6%	Organisational units for IoHE	5.2%
Understanding	6.6%	Understanding	3.6%
Students	2.5%	Competitiveness	3.1%
Foreign Languages	2.5%	Political Interests	2.6%



Source: Presentation at the CHEI Spring PhD Seminar in Brescia (Italy) by Fiona Hunter, April of 2017 (Hunter, 2017).

We Have Met the Enemy and He Is Us: The Role of the Faculty in the Internationalization of Higher Education in the Coming Decade

Michael Stohl

What about professional staff?

Stohl, M. (2007). We have met the enemy and he is us: The role of the faculty in the internationalization of higher education in the coming decade. *Journal of Studies in International Education*, 11(3–4), 359 –372. https://doi.org/10.1177/1028315307303923

Findings in Germany – Inhope study

10,000+ responses over 3 years

60+ % of non-academic staff would be interested in internationalisation trainings

Only 11% have participated

About 50% feel not properly informed about any offer



SUCTI survey amongst institutions

180 responses

48.3% have general staff training programme

Only 27% provide training on internationalisation (mostly English language courses)

(Source: SUCTI Report on Training Provision on internationalisation for administrative staff in European Higher Education)

www.suctiproject.com







What are the solutions?

What can universities do? According to Erasmus+...

► How can we create a systemic change?



Systemic change = Staff mobility



- What is the profile of staff going on mobility?
- What obstacles may they find?
- What happens when they come back to their job?



Once upon a time...





History of SUCTI



▶ 2011: Training course on internationalization for staff



1 course/yearly at the URV



Exported and shared:











History of SUCTI



- **2016-2019**
- Amazing consortium & amazing trainers























Engaging or disengaging staff, that is the question

Narrative of disengagement: not a good starting point





Engagement and The three C's

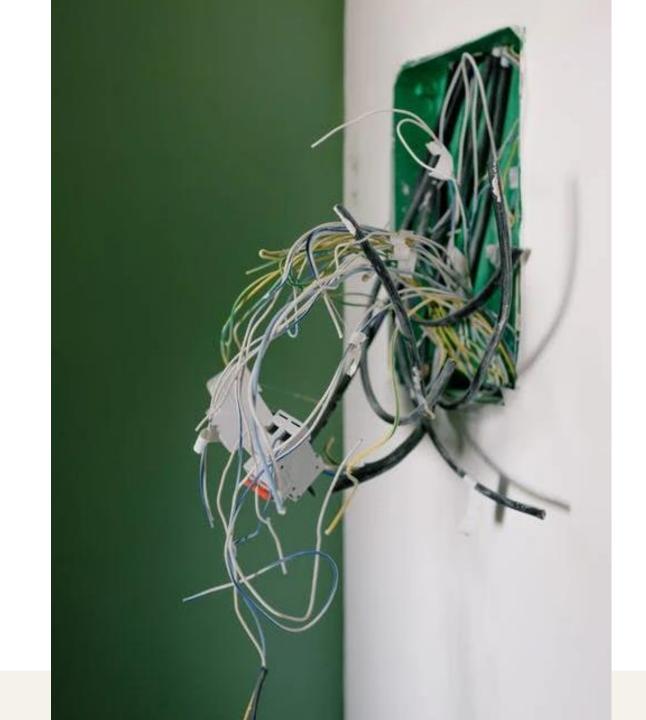
- 1) Comprehension
- 2) Competence
- 3) Connection

(Hudzik and McCarthy 2012)

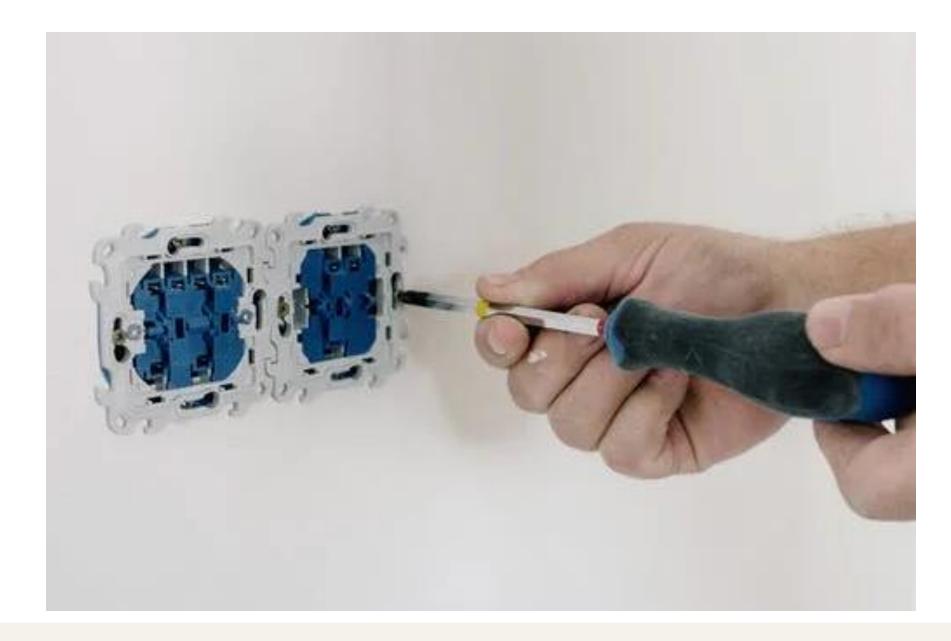




Comprehension



Competence





Connection



One possible way...



- ► IaH proposal to transform the mindsets of staff (both administrative and academic) towards internationalisation, thus transforming our institution from within
- Through a course on internationalisation in the own language of the institution and based on peer learning (trainers are also staff members of the same institution)
- Interactive experiential learning
- Awareness raising, first step into change processes (such as internationalisation)
- Training, Empowering, Engaging
- Final individual projects with presence of leadership (commitment & recognition)
- For more info: www.suctiproject.com & www.suctip.com

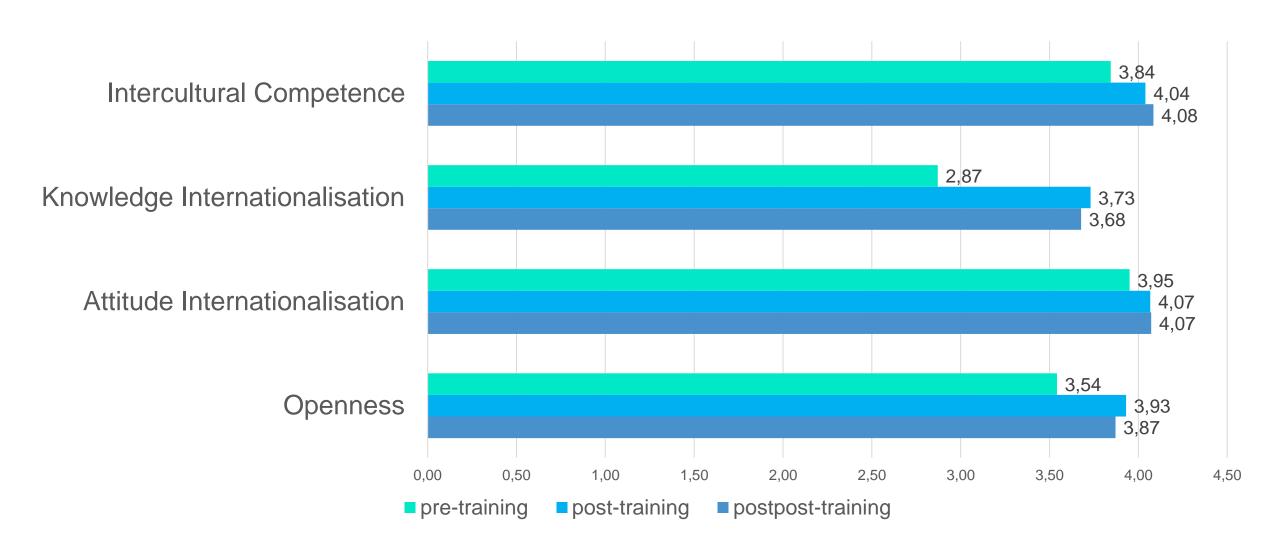


Contents of SUCTI

- Internationalisation: what is it?
- Global trends
- Rankings
- Intercultural communication
- What is my HEI doing in Internationalisation?
- What does my country do?
- Why do students come to my HEI?
- Getting into the shoes of my international students
- What can I do?



And it worked! Findings over entire SUCTI project



And it worked in more than one sense!

- 6.830 downloads of SUCTI materials
- More than 14.368 unique web site visitors
- From 137 countries
- 140 SUCTI trainers as of today

(data of December 2022)

Systemic University Change Towards Internationalization

GOOD PRACTICE



Now WHAT?



Open Train the Trainers Courses offered at the URV:





25 - 30 April 2022

More info on SUCTI/A

ARTICLES AND PUBLICATIONS

- EAIE blog. Unity on campus: professional development for administrative staff. By Yulia Grinkevich and Marina Casals Sala. September 12, 2017.
- Spanish Service for the Internationalisation of Education (SEPIE). The Internationalisation of Non-academic Staff. *The Internationalisation of Higher Education in Spain. Reflections and Perspectives*. 2017, pp. 52-57 (Chapter 8). [See the whole publication here]. (En Español aquí)
- CHE Consult News. Internationalisation of administrative staff, at last! April, 11, 2017.
- URV activa. The URV coordinates an EU project to promote the internationalisation of administrative staff. January 24, 2017.
- IAU Horizons. The impact of staff training courses in universities' change towards internationalization. Vol.21 N.2 October 2015, p.19. [See the whole publication here].
- EAIE Forum member magazine. Targeting administrative staff. Looking back at 15 years of Internationalisation at Home. 2015 winter, p.36. [See the whole publication here].
- International Higher Education Journal. Training Administrative Staff to Become Key Players in the Internationalization of Higher Education. Dr. Hunter, Fiona. N.92, winter



www.suctiproject.com www.suctia.com





What is key?





You are important! You are needed!





My two C's: Cake & Castells







The message





Equal partners





What is in it for me?

What is in it for YOU?





